Stakeholder List

Users

Org Name	Industry	Use Case	Status (PoC, Pilot, Prod)	Scale (edge device number)	URL
Wanxiang Group	Manufacturing	Industrial Internet Platform: defect detection on automobile component production lines	Test Bed		https://www.edgexfoundry.org/blog/2018/06/20/iic-announces-1st-ompai-testbed-based-on-edgex-foundry/
Baowu Group	Manufactoring	Geer monitoring			
JD	Retails	StarLink: stock tracking system			https://jdcorporateblog.com/jd-coms-starlink-iot-platform-is-the-future-of-retail/

Hardware OEMs

Org Name	Target Industry	Product Model	Profile	Status (pre-launch, on-shelf)	URL
CertusNet	Telco, Insurance, Manufacturing	edge device, gateway		on-sehlf	
Mingdu	Logistics	robotics arms		on-shelf	http://mingdutech.cn/solution2.html
Quarkdata	Energy	edge gateway		pre-launch	
SIA	Manufactoring	robotics			

Sensor/Device Manufacturers

Org Name	Target Industry	Sensor/Device Name	Feature	Status (pre-launch, on-shelf)	URL
Xinjuzhi	Environment control		corrosion, sewage and air monitoring	on-shelf	

ISVs

Org Name	Target Industry	Software Name	Use cases	Status (pre-launch, on-shelf)	URL
Linkortech	Manufacturing		Data collection and monitoring		
Ningjie	Manufacturing		production quality validation		
Etrol	Manufacturing		industrial automation control		
Thundersoft	Retails		smart stores	on-shelf	https://www.prnewswire.com/news-releases/thundersoft-introduces-edge-station-with-intel-300984775.html
Wayclouds	Retails /Building		smart lighting, 4S stores	on-shelf	https://www.wayclouds.com/product.html

System Integrators

Org Name	Target Industry	Solution	Success Story	URL
Advantech		Wise-PaaS		https://www.advantech.com/resources/case-study/advantech-utilizes-wise-paasapm-as-a-service-framework-to-promote-high-compatibility-device-to-cloud-cold-chain-solutions

EMQ		NanoMQ		https://www.emqx.com/en/products/nanomq
NARI	Energy			
Yonyou	Manufacturing		intelligent factories	
H3C	Manufacturing		device twin	
ZTE	Telco	Common Edge Stack		

Service Operators

Org Name	Target Industry	Partners	Service	URL
China Mobile	Manufacturing	CertusNet	Sigma Edge Computing Platform	
China Unicom				